Mt Lawley District Cricket Club

2018 – 2023 STRATEGIC PLAN















From the PRESIDENT

I'm pleased to provide our Members and Supporters with a summary of our 5 Year Strategic Plan.

Over many years the Mt Lawley District Cricket Club has been focussed on building a sustainable business to underpin our Club.

It gives us the foundation to deliver our vision. Our Strategic Plan is underpinned by five strategic priorities.

- Win one or more First Grade Premierships
- Establish a powerful organisational culture
- . Develop a better understanding of our Members and Supporters
- . Increase our Revenue to ensure sustainability and success
- Continually develop our facilities and infrastructure

We are committed to driving outcomes across each of these five areas to deliver on our vision and the more detailed plans that sit beneath each of them.

Importantly, the delivery of our key strategic priorities will be done through our strategic drivers and in conjunction with our ethical framework.

We look to the future with great anticipation and an unwavering commitment to the Mt Lawley District Cricket Club, it's Members and Supporters.

Peter Murphy President

WE'VE ALREADY ACHIEVED SO MUCH

- Two Senior Teams Playing Finals
- State Representation
- Increase in Sponsorship
- Clubrooms Refurbishment
- Changeroom Refurbishment

- Ground Crossover Eliminated
- Both Wicket Blocks Replaced
- Digital Scoreboard
- Stronger Financial Position
- All coaches Accredited



OUR PURPOSE

To inspire, enrich and strengthen the Mt Lawley district community through our determination to succeed in, and through, the WA Premier Cricket Competition.



OUR MISSION

We're here to build a unified, sustainable and trusted premier cricket club, play finals and bring premierships back to Breckler Park.

OUR VISION

"Delivering a sustainable, collaborative environment for cricket excellence"

Our vision is to build on ninety years of hard work and planning to re-establish ourselves as a Strong and Proud Premier Cricket Club that provides a sustainable platform for growth and ongoing success. This achievement will be enabled by delivering the best culture in the WA Premier Cricket Competition both on and off the field. This environment will foster Integrity and Respect, whilst being underpinned by our investment in great people, facilities and supported by a constructive relationship with the WACA and Cricket Australia. We will have greater accountability to our members and supporters which will allow us to better engage and service their needs. This belief and united approach will enable us to reinvest in cricket to deliver future success and our vision – of delivering a sustainable, collaborative environment for cricket excellence.

OUR VALUES



| Integrity | We will be disciplined but have ambition to succeed. We will be curious and passion but be mature in our actions. We will show empathy to all regardless of circumstance. |
|----------------|--|
| Respect | We will always respect the past whilst looking and planning for the future. We will be loyal and respectful to our peers, officials, members, supporters, partners and opponents. We will respect the rights and beliefs of everyone in creating a diverse environment. |
| Accountability | We are accountable for our individual and collective actions Everything we do will be transparent and inclusive. It is the individual's responsibility for their personal growth and development. We live and play by the Laws of Cricket, the Spirit of Cricket and the Clubs Vision and Values. |
| United | We value unity at all levels within the club and the community. We share success and enjoyment. We will be selfless in the pursuit of the collective good. We need to be engaged not only as a club but as a community. |
| Belief | We have a strong belief of purpose and courage. We believe in the empowerment of individuals to be proactive and creative. We have a self-belief for success and growth. |

OBJECTIVES – SENIOR CRICKET

Achieved

Not Achieved

Partly Achieved

| | Strategic Objectives | Improve & Sustain a High Standard at Senior Premier Cricket | | | | | | | | | |
|---|-------------------------|--|--|----------|--|----------|---|------------|--|--|--|
| | Strategic Goals | ዄ፞ | Achieve Club Championship Success within 5 years | ጎ | 1 Player per season to play state representative cricket (U19's, Future, Scorchers, Warriors, Australia) | ጎ | Have a least two senior teams play finals each season | <u>፟</u> ኝ | Sustain / ensure every Club Coach to Level 1 and the Head Coach to Level 3 | | |
| | Main Supporting | ġ, | Improvement of the Coaching Structure and Personnel to achieve higher performance | | | | | | | | |
| | Strategies | ġ, | Establish a closer link with the State High Performance Department, Cricket Officers and State Coaches | | | | | | | | |
| | | ġ, | Establish a Long-term Recruitment / Player Requirement Plan | | | | | | | | |
| | | Establish a Club Game Plan to be embraced through all Grades including Juniors | | | | | | | | | |
| ľ | | 学 | Retain as many Senior F | Players | s as possible to increase the | Expe | ience Level Throughout the G | rades | \longrightarrow | | |
| Develop an Overseas & Interstate Recruitment Plan | | | | | | | | | | | |

Progressing Up

Progress Stable

Progressing Down

OBJECTIVES – JUNIOR CRICKET

| Strategic Objectives | | Growth & Development of Junior Cricket in Mt Lawley Club & Community | | | | | | | | | |
|-------------------------|--|--|--|--|--------|---|---------|--|--|--|--|
| Strategic Goals | 外 | Have a least one junior team play finals each season | ጎ | 2 Players per season to play state underage or schoolboys representative cricket | ፟ጙ | Have a minimum of 4 of the U17's players progress to Senior Grade Cricket each season | ふ | Invite a minimum of 2 Country Juniors per season to Play at the Club | | | |
| Main Supporting | 小 | Establish a Junior Identif | stablish a Junior Identification Plan and a Junior Coaching Co-coordinator | | | | | | | | |
| Strategies | 刘 | Continue to strengthen the ties the club has with the Wheatbelt Country Zones and other country contacts | | | | | | | | | |
| | 分 | Conduct Junior Country | Devel | opment / Trial games | | | | | | | |
| | 外 | Establish a Junior Game | Plan | that will be Developing the | Player | s to progress into Senior Grade | s | 1 | | | |
| | 外 | Continue to work with th | e Con | nmunity Cricket Clubs to in | prove | the quality of Cricket played an | d the I | Relationship | | | |
| | 外 | Increase the number of Junior Players that are exposed to the District Level or Style of Cricket | | | | | | | | | |
| | Develop junior KPI's for their development into Senior Cricket | | | | | | | | | | |

OBJECTIVES – MEMBERSHIP & VOLUNTEERS

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|--|---|---|--------------|--|----------------|---|----------|--|--|--|
| Strategic Objectives | Increasing Membership and Volunteers whilst improving the profile and exposure of the Club | | | | | | | | | |
| Strategic Goals | ່ | Increase Non-Playing Membership by 15% each season for the next 5 years | ጎ | Retention of Senior Players so the loss rate is less than 10% per season | ፟ ጎ | Increase the Clubs Brand Power so that it is known as the elite Premier Cricket Club in Perth | ່ | Have a Monthly Media update with the latest cricket information and news | | |
| Main Supporting | 外 | Conduct Past Player days at the Club early in season to Increase Non-Playing Membership | | | | | | | | |
| Strategies | ず | Establish a Sponsorship Plan and review what Packages can be offered to the Sponsor | | | | | | | | |
| Draft a Social / Fundraising Calendar for the next 3 years | | | | | | | | | | |
| | ず | Continue to enhance the value of Mt Lawley Membership, ad family and junior membership categories | | | | | | | | |
| | Increase Female Members, need to review what can be offered and the value of the membership, parent recognition Increase Media & Advertising exposure. Establish Media person that is responsible for Website, Newsletter, Ground Signage, Community Awareness and Local Media Improve and promote club merchandising | | | | | | | | | |
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| | | | | | | | | | | |
| Achieved | Po | artly Achieved A | chieve | ed Progressing | J Up | Progress Stable 🛑 | | Progressing Down | | |

OBJECTIVES – FINANCE & SUSTAINABILITY

| Strategic Objectives | | Maximise the Financial capabilities for long term sustainable growth & success | | | | | | | | | |
|-------------------------|----------|---|--|--|--|--|--|--|--|--|--|
| Strategic Goals | ່ | Increase the club's revenue by a min. of Expenses by a minimum of 2 to 3% a year for the next 5 years Reduce the clubs Expenses by a minimum of 2 to 3% a year for the next 5 years Establish a sustainable budget to return a minimum 5% Profit Figure 1. Establish a sustainable budget to return a minimum 5% Profit The next 5 years Increase the Clubs Sponsorship income every year with a minimum base of 15k | | | | | | | | | |
| Main Supporting | ず | Review current Budget and Develop a 2, 5 & 10-year Plan to maintain a Surplus position | | | | | | | | | |
| Strategies | ᢢ | Review Player remuneration with the Cricket Committee and Plan for Future Player Recruitment | | | | | | | | | |
| | 外 | Review current grants and look at ways to improve on those to increase revenue | | | | | | | | | |
| | % | Work with Sponsorship and Fundraising Committees to increase the Sponsorship and Fundraising revenue | | | | | | | | | |
| | ず | Increase investment in Cricket related activities whilst managing the expenditure responsibly | | | | | | | | | |
| | ず | Increase ground and facility utilisation where feasible to increase revenue | | | | | | | | | |
| | 外 | Revise club constitution and committee structure to improve efficiency | | | | | | | | | |
| Achieved | Pa | tly Achieved Achieved Progressing Up Progress Stable Progressing Down | | | | | | | | | |

Not Achieved

OBJECTIVES - FACILITIES & ENVIRONMENT

| | Strategic Objectives | Create & Sustain Facilities that are among the best in the WADCC Competition | | | | | | | | | |
|---|----------------------------------|--|---|---|--|------------|--|----------|--|--|--|
| | Strategic Goals | ່ | Have both Turf Wickets ratings improve each years | ፟ጛ፞ | Have the curator's compound enlarged and refurbished to improve capabilities | Š i | Maintain the Clubrooms & Changerooms in excellence condition | ፞ | Have additional permanent shade added to the second ground | | |
| | Main Supporting Strategies | Ż. | Ensure that the club is m | sure that the club is managed efficiently and effectively including Maintenance, Kitchen and Bar | | | | | | | |
| | | Ż, | Work with the council to | Nork with the council to continue and improve the curator grant, compound, facilities and equipment | | | | | | | |
| | | Ż. | Review and develop a pla facilities | an to | continually improve the club f | acili | ties, this includes the possible | reloca | tion and upgrade of | | |
| | | ず | Create a more social env | rironm | nent within the clubrooms for I | mem | bers to relax during match day | ys and | after hours | | |
| 1 | | ず | Promote the possibility t | o hos | t future league or women's do | mes | tic game at Breckler Park | | | | |
| | | 外 | Establish reliable indoor facilities access for preseason and after hour / specialised training | | | | | | | | |
| | | す | Employ a part-time admi | nistra | tor to manage the club affairs | and | relationship with the WACA & | CA | ← | | |

Progressing Up

Progress Stable

Progressing Down

Not Achieved

Partly Achieved

Achieved

